

PRODUCT ANALYST ADVISOR TOOL

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Abstract — We live in a digital world where data is the new oil. One can do wonders if he processes the data well and extracts the useful facts out of it which could be used as useful information. We human beings are sensitive and have our own views, opinion, judgment, and emotions. We do express our emotions, views, opinions, and judgments through text messages. Wouldn't it be wonderful if we could extract the emotions out of mere texts? And then use it for our purpose. Yes, it's very possible thanks to Sentimental Analysis and NLP we can extract emotions out of texts. Our project is based on extracting emotions and opinions out of the text field and uses it for giving us some insight into the product. Suppose if one has to buy a mobile phone he has to do a lot of research from price range to features and its durability and then select the best mobile in the range which fits maximum criteria. Yes, it could be possible with the help of our project product analyst (mobile) advisor. What we will be trying to do is extract reviews from different sites about the product (mobile) which are looking for and then process that data and transform it so it could be used for our analysis which in short will be helpful to display the result of all reviews and make it easy for the user to select the best choice available.

Keywords: Sentiment Analysis; Product Analyst Advisor Tool; Natural Language Processing (NLP); Opinion Mining

I. INTRODUCTION

Product Analyst Advisor is a software framework that uses state-of-the-art natural language processing techniques like Sentiment Analysis, for getting the overall view of the customers about the particular product. Sentimental analysis is a process that uses natural language processing, statistics, and text analysis to analyze the sentiment of citizens. The best in the business, business giants understand the sentiment of their customers well, what people are actually saying about their product or brand, how they're saying about it, and what they really mean. Sentimental Analysis is one such domain which can help us to understand the emotions of humans with ease using software techniques, and it's a must-understand for developers and business leaders in a modern workplace in this digital era. Sentiment analysis is used to extract useful information from different platforms with the help of natural language processing (NLP), which could be useful for developers developing their product or businessmen to invest in the field where there is maximum interaction of people in such a way that they gain maximum profit. Sentimental analysis is used to find out what kind of attitude a speaker has or a writer's perspective depending on the topic or the overall emotional polarity of a document. The point of view of a reviewer can be his or her opinion, or the intended emotional

communication which could help companies to target what they should produce or manufacture. In this world, data is critical and plays a vital role in making any decision plus if we have to choose between two products we have to compare them along with features to price range and how they differ from each other and what would be the best product based on the data of comparison wouldn't it make life easy?

If the comparison is accurate based on the provided data. In this digital world we have lots of data but how we use it and process it for our benefits still depends on us with the help of sentimental analysis the expressions, judgment, and opinion can be extracted from the text and make it as real as possible as it is fact coming from humans. Product Analyst Advisor can have a wide range of applications and use from normal users to big industrial companies can use it for their benefit and make maximum profit out of it . Sentimental Analysis and NLP we can extract emotions out of texts. Our project is based on extracting emotions and opinions out of the text field and uses it for giving us some insight into the product. Suppose if one has to buy a mobile phone he has to do a lot of research from price range to features and its durability and then select the best mobile in the range which fits maximum criteria.

Such an approach will be more user- centric of what users want and the related products will be developed in the future because as the demand of those products will increase manufacturing of those items will increase which will result in more supply of that product by increasing the competition among companies to provide the best feature what customers are looking for in what price range there would be maximum profit for them.

A. Problem Discussed

Emotional analysis on social media is more difficult than different text types due to limitations such as abbreviations, short text for words, and references to existing content or concepts. Social media provides visual data without text, for example connected media, user responses, and interpersonal relationships. This can often be referred to as public content. Recent works have successfully benefited from the integration of text and social context of emotional analysis activities. However, these activities are generally restricted to certain aspects of the public context, and there have never been any attempts to analyze and use the public context systematically.

B. Problem in existing systems:

The existing system consists of approaches which mainly includes traditional machine learning based algorithms like SVM, Naive Bayes etc for performing sentiment analysis on the given text. However the accuracy of such models is not more than 75%. Another problem of the existing system is that they mostly work on static data, that means all the analysis and process would be applied to the data that is previously extracted, But for a project like analyzing and comparing two products needs real time data in order to examine the current trend of the market and analyze it in real sense.

II. ARCHITECTURE

The basic architecture involves the mechanism of two fundamental processes which is required in order to serve the purpose of effective sentimental analysis and there by doing the effective analysis on texts for efficient results in terms of good product insights. These product insights can later be use by companies or business for any improvement in their product or by consumer for better choice of product according to their requirement.

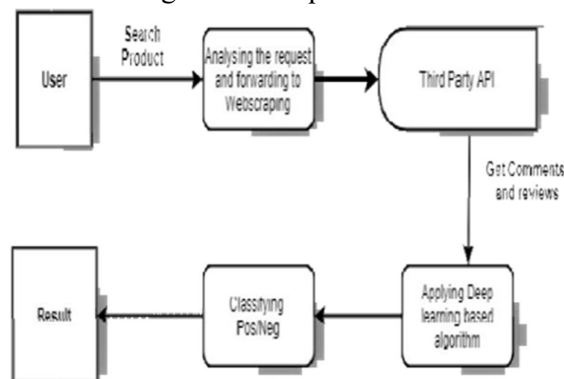


Fig 1. Process flow for sentiment analysis Initially consumers or any business organization can search for their respective product, then the request would be forwarded to Live Data WebScraping module, which would then get the essentials information like reviews, comments etc using some third party APIs. From the extracted data reviews, comments would then be fed to deep learning algorithm module which would do essential analysis on the comments and reviews and base on various textanalysis final results in terms of product insights would be showcase to the end user.

There can be two types of analysis can be done base on user query, if the user choose for comparing any two insights like comparing cost, features like camera quality product, then analysis would be done by comparing various aspects of the product and its commonality features and then revert the result back in terms of insights like comparing cost, features like camera quality in case of a mobile product etc, and another type of search query that user can avail is just getting insights about a particular product. The mechanism mention above is demonstrated below in figure-1.

III. METHODOLOGY

The selection of proper methodology plays an important role in the success of any project. Various techniques and methods chosen in the project are selected based on various research papers chosen as references.

The Product Analyst Advisor Tool (PAAT) is a web based application which uses various python based frameworks like numpy, ploty, etc for analysis and visualization of analysis done. It uses Django as an backend framework and ReactJS as an frontend framework. For analysis on data, Google colab and jupyter notebooks are used.

For Sentimental analysis, Deep Learning transformer based BERT (Bidirectional Encoding Representational Transformer) model is used. BERT model is Google Brain’s state of the art algorithm which is used to work extensively now a days on natural language processing, in which it gives about

98% of accuracy on sentiment analysis, which helps to make the product more reliable in terms of getting good product insights.

For the classification task, data is required divided into two parts: a test set and a training set. Training set is used to learn to divide and the other set further used to evaluate the performance of classifiers. The data set contains the following details either attributes from the 'open phone' category of Amzon.com:

1. Product Title
2. Brand
3. Price
4. Rating
5. Text of the review
6. Number of persons who initiate the appraisal helpful.

IV. SENTIMENT CLASSIFICATION TECHNIQUE

Sentimental analysis is one of the major areas of NLP (Natural Language Processing) which involves the process to identify and categorize the opinions expressed in a piece of text, especially to determine the writer's attitude towards a particular topic, product, etc, in the form of positive, negative, or neutral.

Sometimes referred to as opinion mining, although the emphasis, in this case, is on extraction. Four reasons for using deep learning are:

1. Deep learning algorithms are capable of performing complex calculations, that is to say any traditional approach like the Random tree forest and Naive Bayes method which is used as a convenient way for performing the sentimental analysis can be performed using the deep learning algorithm but vice-versa is not possible.
2. Deep learning algorithms are adaptive. The deep learning algorithms we have used here are written in order of their computational accuracy:

A. Logistic Regression Based Sentiment Analysis:- It is the model that is used to determine output or result when there is one or more than one independent variable. The output value can be in form of 0 or 1 i.e. in binary form. Accuracy with Logistic Regression we are getting is 74%.

B. LSTM(Long Short Term Memory):- LSTM is an advanced version of RNN(Recurrent Neural Network), this deep learning algorithm is widely used in the industry. It is based on the principle of remembering the features of the text once trained and accordingly updating its memory.

LSTM overcomes the problem with the traditional approach of deep learning which was, traditional algorithm use to perform sentiment analysis on a word by word basis which was not giving higher accuracy as word meaning can change depending on its neighboring words this care is taken by RNN algorithm of the neural network but it lacks in performance when the sentence is too big.LSTM solves this problem by looping over each word and combining the

sentiments till it completes the whole sentence thus by getting the intuition behind the overall sentence fed to the inputs of the neurons. The accuracy of the LSTM model is about 86%.

C. Google Brain's BERT model:-

BERT stands for (Bidirectional Encoding Representational Transformer) was proposed by researchers at Google brain in 2018. Although the main aim of that was to improve the understanding of the meaning of queries related to Google

Search, BERT becomes one of the most efficient and completes solutions for various natural language processing tasks. BERT has the capability of having generated the state of the art results on Sentence pair classification task, question-answer task, and Sentiment analysis, etc. The accuracy of the BERT model is about 98% which is considered to be best among various algorithms used for performing sentiment analysis.

The image show in (Fig 2.) is a demonstration of sentiment analysis using the BERT model, wherein a random comment/review is inserted in the textbox, for every positive or negative comment the algorithm will return its respective emoji representation and the sentiment score. The sentiment score is based on the Bag of words concept, which returns a positive number i.e number > 0, if sentiment of the comment is positive and it returns a negative number i.e number < 0, if the sentiment of the comment is negative, otherwise it returns 0, as for neutral statement.



Fig 2. Sentiment Analysis of live reviews

V. IMPLEMENTATION

The beginning phase in the opinion mining is to separate and choose content highlights. A portion of the present highlights are:

- i. Terms nearness and recurrence: This gives various events of a word in info content.
- ii. Part of Speech (POS): labeling the word in given content and discovering descriptors, as they are significant pointers of assessments.
- iii. Feeling words and expressions: these are words generally used to express sentiments including fortunate or unfortunate, as or loathe. While a few expressions express opinions lacking utilizing conclusion words.

iv. Refutations: the presence of negative words may change the conclusion significance like not great is equal to awful.

By filtering out the specific content of our need using algorithms on dataset we can perform different operations to get what we are looking for exactly:

A) Number of offerings in the market

This feature of the project helps us to understand the market distribution. Which brand has most numbers, which brand has larger market share. This feature tell us the market influenced by the brand? Brands represented by different colors in the pie chart shows the market capture by each brand and its influence present in the market till which extent, which has the major offerings present in the market. As in the figure we can say nearly half of the market is captured by Samsung which is represented by red color. All the analysis is based on the number of reviews.

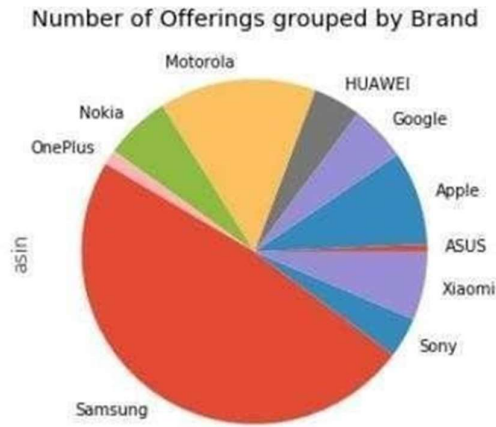


Fig 3. Number of offerings in the market

B) Top ten best Brands in the market

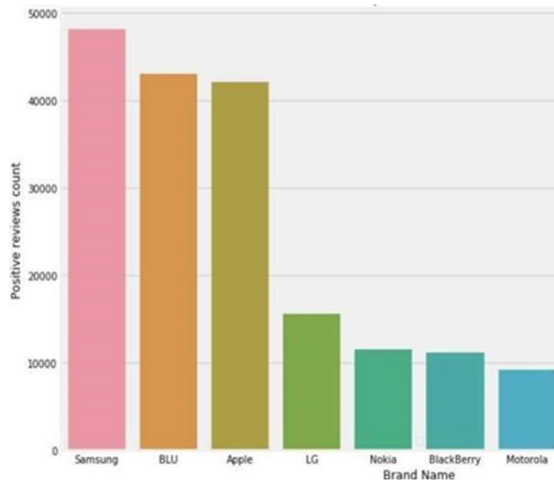


Fig 4. Top ten best Brand

With This feature we can find out the top 10 best products present in the market. Based on that a company can make a similar product which will be popular. It will help customer to buy from the best product present in the market

C) Monthly number of reviews per Brand

Monthly reviews will help to analyze the activity of brands in the market. Eventually which will make it easy to understand the sentiments among people of the product by brand present in the market activity.

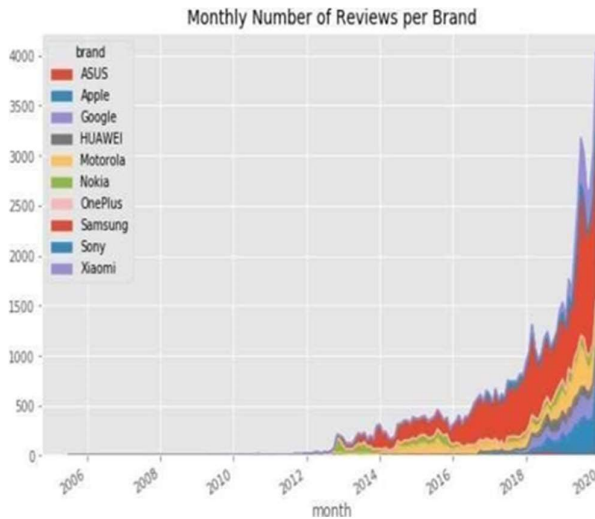


Fig 5. Monthly number of reviews per Brand

D) Top 10 most reviewed product-brands in the market

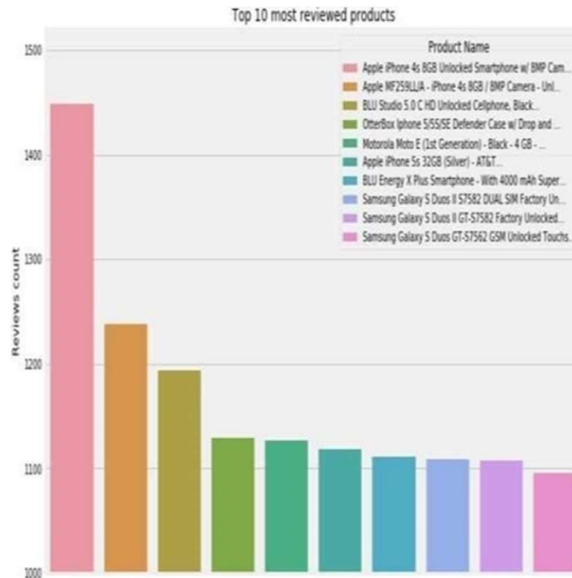


Fig 6. Top 10 most reviewed product-brands

Most reviewed product-brands help to understand which brand is more popular and active among masses. Business giants can study on such products why they are most reviewed, what they are reviewed for.

E) Average rating per Brand

Average rating helps to realize about the product, its

importance where does it stand out in the market and the opinion of public about the product.

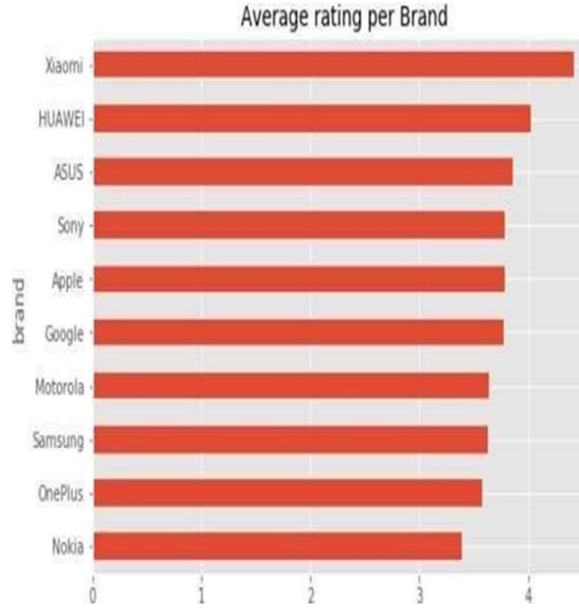


Fig 7. Average rating per Brand

F) Top 10 worst product as per reviews

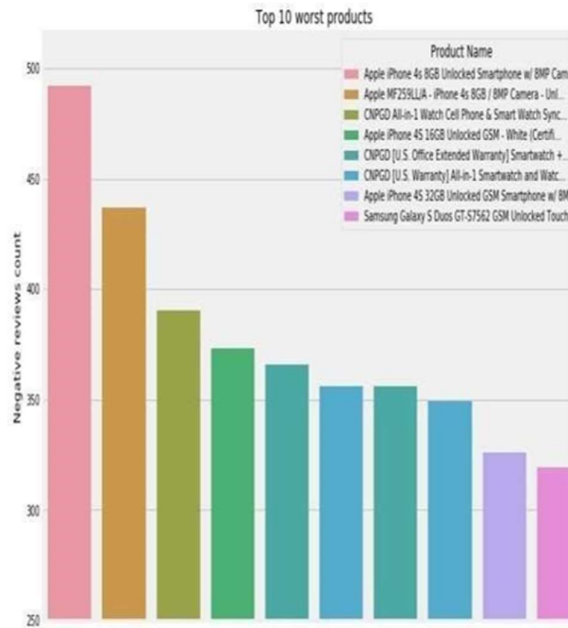


Fig 8. Top 10 worst product

By knowing which are the top worst products can help the brands to understand where they lacked and comeback stronger.

G) Price vs Rating distribution

These price vs. rating distribution helps to identify the price range which has the most number of users or buyers. It can help brands to target specific groups .It shows what most number of people can go for or afford.

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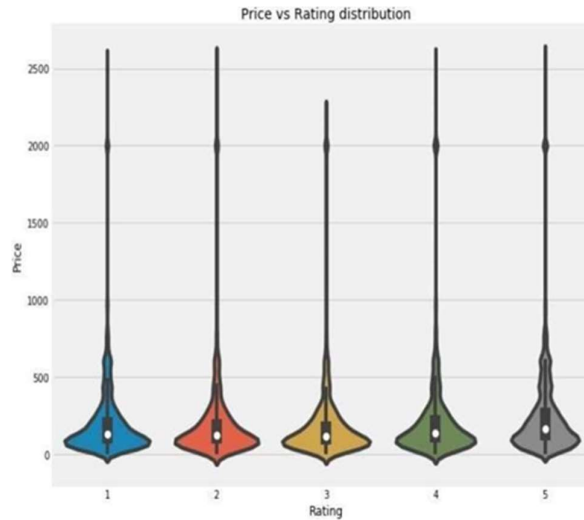


Fig 9. Price vs Rating distribution

H) Features opinion mining of a product

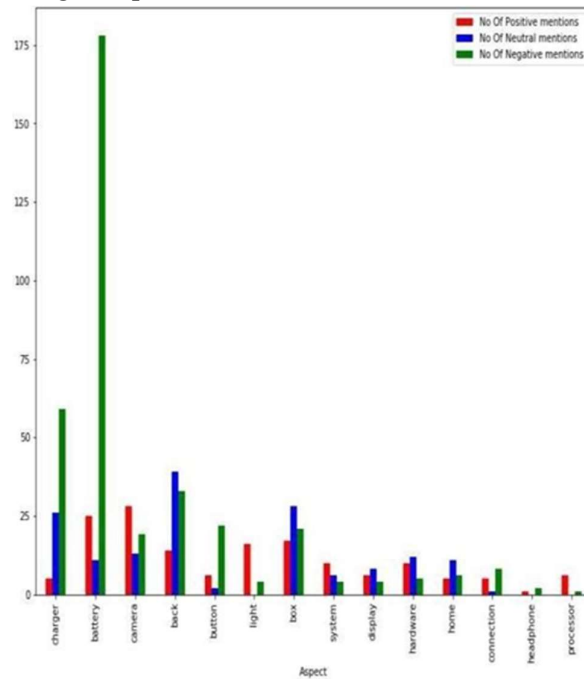


Fig 10. Features Opinion Mining of product

With feature mining of a product users can get to know more about the product and its features what they are really good for and what they lack. Each feature shows the strength and weakness of the product. Based on the need of the user he/she can go for the appropriate feature they are looking for.

VI. DISCUSSION AND ANALYSIS

Data unit is an important factor in emotional analysis. IMDB and Amazon.com are sources of information recognized by the research information unit. IMDB can be a source for Flick surveys and amazon.com can be a source for price research for a variety of items. These sources

are used in emotional analysis and emotional planning activities. It appears that twitter was used individually at the moment and was redesigned within the most up-to-date year. Twitter is a well-respected social media website wherever its conclusions affect the conclusions of certain people and its length is greater than one hundred and forty characters. The unit of machine learning calculations undoubtedly seeks to address the problem of its direct separation of the senses and the ability to use the preparatory data that provides the advantage of spatial flexibility. The Lexicon is primarily based on the calculator as often as possible to deal with general emotional analysis problems to the best of their knowledge. They should implement basic savings and computer savings. The number and level of articles using machine readings and therefore Lexicon-based statistical estimate is strong over the years. The final work over the next few years shows that analysts are using a dictionarybased approach all the more now and once again. This is often due to the fact that it describes many ways of analyzing emotions despite having many advanced features. Methods of machine learning are currently an open method of pursuit.

VII. OUTCOMES

The Product Analyst advisor achieved its goal. Different features of the project were implemented and the top 10 best products present in the market was achieved in Fig 4, the top 10 worst products present in the market as per review data was achieved in Fig 8. , then price vs rating distribution was achieved in Fig 9. , features opinion mining of a particular product was achieved in Fig 10. , Best product as per price filter and sentiment analysis was achieved in Fig 10. , Average rating per Brand as per reviews was achieved in Fig 6. , Number of offerings in the market given by the brand was calculated in Fig 3. , Average rating per brand based on the reviews was calculated in Fig 7.

VIII CONCLUSION

Emotional analysis refers to the classification of texts based on the emotions they contain. This document focuses on a typical three-step emotional analysis model, namely data correction, review analysis and emotion classification, and describes the strategies of representatives involved in those measures. Product Analyst Advisor stands on all the conditions and achieved its goal.

Sensory analysis is an emerging field of archeology and computer language research, and has attracted the attention of major research in the last few years. Future research will explore the complex mechanisms of the concept and output of a product feature, as well as new segment models that can handle individual label assets in a limited range. Applications using results in emotional analysis are also expected to appear soon.

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