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# IMPACT OF HRM PRACTISES ON ORGANISATIONAL PERFORMANCE IN SELECTED LOGISTICS SECTOR

## \*1S Prabhakaran

Research Scholar, Department of Management, Karpagam Academy of Higher Education, Coimbatore, <a href="mailto:kprabha882@gmail.com">kprabha882@gmail.com</a>

## Dr.A.Martin Jayaraj

Associate Professor, Department of Management, Karpagam Academy of Higher Education, Coimbatore, martin.a@kahedu.edu.in

#### **Abstract:**

Employees are an essential element of every business. Performance indicators among employees show that the business meets its objectives performance. In a context of economic change that is characterised by trends like globalisation, increased investor and consumer demands, as well as an increase in the number of items on the market. To compete in and endure in the environment, Logistics Industry continuously work to enhance the performance by reducing expense, updating products and practises, and raising quality. The analysis of the current study was conducted using quantitative research methods. The analysis of the current study was conducted using quantitative research methods. A sample size of 140 participants was used for this investigation. Recruitment, Training and development, Job security Performance appraisal is positively associated with organisational performance and has a good relationship with organisational performance.

**Keywords:** Human Resource Management, Job Security, Organisational Performance, Performance Appraisal, Recruitment, Training and Development.

# Introduction

Human Resource Management (HRM) and organizational structure are indeed critical factors that influence organizational performance. They play significant roles in shaping the efficiency, effectiveness, and overall success of an organization. Here's how each of these factors can impact organizational performance. Talent Acquisition and Recruitment:, Training and Development:, Performance Management, Compensation and Benefits, Workforce Planning. In summary, HRM and organizational structure are intertwined and have a profound impact on organizational performance. Effective HRM practices help attract, develop, and retain talent, while a well-designed organizational structure enhances communication, decision-making, and resource allocation. When these factors are aligned with an organization's strategic goals, they can contribute significantly to improved performance and competitiveness. Logistics refers to the process of planning, implementing, and controlling the efficient flow and storage of goods, services, and information from the point of origin to the point of consumption. It plays a critical role in supply chain management and ensures that products or services are delivered to customers in a timely and cost-effective manner. Here are some key aspects of logistics: Efficient logistics can significantly impact an organization's competitiveness and profitability. It ensures that products or services are available when and where they are needed,

minimizing delays, reducing costs, and enhancing customer satisfaction. Effective logistics management is critical in today's global and highly competitive business environment.

Many factors can impact organizational performance, influencing an organization's ability to achieve its goals and objectives. These factors can be internal or external and may vary across different industries and contexts. Here are some key factors that can have a significant impact on organizational performance.

One of the most important roles in every business or sector is managing the human resources. Without qualified and skilled personnel in the logistics and shipping sector, organisations cannot fulfil their economic goals. In order to accomplish the goals of the company, employees require administrative tasks. The primary tasks in the shipping and logistics sector include recruiting, training, job Security, performance appraisal and organisational Performance.

One logistics task that involves physically moving items from one location to another is shipping. In the shipping and logistics sector, the procedures that control how the goods are acquired, stored, and delivered to the required destination are crucial. Cochin is a significant gateway region in south India.

Employee training, selective recruitment (recruitment), job security, Performance Appraisal, and self-managed teams are some of the HRM practices that will be discussed in this part in order to determine their effects on organisational success. Researchers looked into the relationship between management incentives and risk-taking and discovered a close connection. Recent years have seen an increase in globalisation, as the economies of many nations are linked to encourage international trade through connection and technical advancements. This growth has also fueled more intense rivalry in both domestic and foreign markets, and has further pushed companies to hire and retain highly trained workers. Many firms depend on their employees to maintain a competitive advantage in the market. They are hence strongly related to the way they utilize and manage their people resources. A few of the responsibilities that fall within the purview of human resources management (HRM) are strategic hiring, training employees, growth compensation management, worker interactions, wellness, employee satisfaction, and the provision of employee services. Organisations in India are already free to move around and carry out their own activities. Although it's a part of their effort to combat globalisation, the latest financial crisis has further diminished their financial stability. Several governmental agencies in India have previously made special efforts to incorporate HRM techniques. To help the organisation develop and achieve organisational performance, there are many HRM strategies that are appropriate

#### **Review Of Literature:**

Namita Rajput et al. (2023). Managing is all about utilizing talent to produce the greatest results possible or looking for more talented people to provide greater results. Authors have made an effort to give a comprehensive, systematic study HRM to generate human capital that is the best in the world. Exploratory research was conducted to better understand the function the role of HRM in fostering domestic talent for international performance and to evaluate and contrast the opinions of teachers, staff, and customers of management and management students. Moreover, to ascertain these veral factors that contribute more.

<u>Karl W. Kuhnert</u> et al 2023. In two industrial businesses, the connection between employee health and perceived job security was investigated. Using global assessments of both

dimensions, it was determined that there was a substantial correlation between wellness and job security. A closer look at the correlations between the subscales of the assessments of wellness and anticipated job security revealed distinct subscale relationship patterns in the two organizations. These findings imply that employee health is significantly influenced by job security, and that include this concept in general models of stress and wellbeing may help us better understand how people perform at work.

Tanya Nagpal et al (2023). The goal of the current study is to improve decision-makers' capacity to use HR practices to make informed decisions on human capital. The HR procedures that have come under fire include hiring, instruction, management of performance, and retention. The organizations that will provide answers include public and private banks. The primary goal of the study is to identify factors from HR operations that can improve decision making by undertaking an analytical synthesis of the literature. The study explores the potential applications of analytics to particular organizational human resource functions. Data was gathered from Branches Directors and Executives using a questionnaire that was self-organized with the goal of understandinggain an understanding of the role of human resources analysis in the sector and how productivity may be enhanced using HR Analytics.

Rivaldo.Y et al (2023).Human plans are necessary for achieving goals and successes, thus they must be effectively handled for the work to proceed according to the plan. This study was carried out to ascertain how much knowledge, instruction, experience, and workplace discipline influence employees' performance in the company. PT. logistics employs a total of 87 people for this study on the quantity of samples. Census is used to determine more than population as well as the sampling technique. Multiple regression was used in the investigation, and the theory is evaluated throughout the course of a six-month study using SPSS mathematical techniques. affected favorably by employee education, training, practical knowledge, and work ethic.

Kahlan Ali Said Al-Maharbi (2023). By enhancing knowledge of the important role of job security in enhancing commercialization practices for entrepreneurs' projects, this research adds to the body of current literature. The result also offers empirical support for the idea that employment security might be a useful tool for long-term entrepreneurial action.

Cooke et al. (2020). Also support this conclusion. Increases in general employee productivity may be one of these effects, or perhaps more of them, as employers and employees are better able to put forth their best efforts by learning from and helping one another.

Collins & McNulty's (2020) According to study, off-the-job training provides more efficiency when on-the-job training does not. Good training not only enhances the effectiveness of an employee's knowledge and skills, but it also increases employee pleasure, which is essential for attaining organizational objectives.

Abdullah et al 2019). A research team that studied Human resources found that there was a relationship between HR activities and organisational engagement They also discovered that work motivation was done by researchers, including Lamba and them.

Libert et al. (2020), job security and employee confidence are correlated; the greater the job security, the greater the employee confidence, which strengthens the employees' commitment to the organization's workforce.

Prabhu et al. (2020), Job security, in the opinion of includes a certain amount of reciprocity. It is asserted that in order for a job to be "safe," an organisation must first let its employees know that it is such, and then the workers must demonstrate their faith in the job's security. The organisation ultimately gains as a result of the enhanced dedication of the workforce to delivering improved performance. The experimental research suggests that job security has a significant positive impact on organisational performance when the organisation offers it.

Troth & Guest, (2020).it has clear that an organization's success is greatly influenced by how well it handles its HR management practices.

Lombardi et al. (2020), In reality, HRM's role is to find, nurture, develop, and empower new hires in addition to promoting, getting, understanding, and accumulating, to buy in. The impact of human resource management activities on organisational creativity who also examined the relationship between that and information management competency. In order to expand HR management, new models for defining success are required, including methods to well-expanding job measurement, organisational competency, performance assessment, and review Capable , the procedure of ongoing training and promotion, and the availability of future prospects for people are a few organisational facets of linked difficulties that HR managers need to take into consideration.

# **Objective of study**

- 1. To review the demographic profile of logistics industries employees.
- 2. To identify the HRM pratices affecting the organisational performance.
- **3.** To study the impact of the selected human resources practise on organisational performance.

#### 4. RESEARCH MODEL

## **Study of Hypothesis**

H1: The effectiveness of an organisation is favourably correlated with Recruitment.

H2: Organisational success is positively correlated with employee training and Development.

H3: The Organisation perfromance is favourably correlated with job security.

H4: Performance appraisal is correlated with organisational performance favourably Statement of the problem:

This study investigates the Recruitment, Training and Development, Job Security, performance appraisal and of a few chosen organizations in the Shipping and Logistics industry in cochin. Organisational Performance evaluation is an effective tool used by shipping and logistics companies to understand how Human resource practice methods affect employee. On this basis, the study has been conducted to provide suggestions to the management to implement further adjustments to improve employee performance. The impact of organizational factors procedures on employee performance has been considered an essential tool for numerous investigations

## **Limitation of study**

Only 140 logistics industry employee are included in the sample. Only the transportation and logistics sectors were examined. The study cannot be generalised because it is constrained by these limitations.

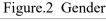
## Research Methodology

A sample size of 140 participants was used for this investigation. The percentage of all responses was 100%. The specified respondents from a population of 2967 will be the selected company are, All cargo logistics, Aegis Logistics, Gati Logistic, Ecom Express target population, simple random sampling technique will be used for the study.

#### **Result and Discussion**

There were 62 percent of male and 38 percent of female employed in the industry. The majority of the employees are under the age of 31-40 is 41Percent. Casual employees are employed by the firm in 29, 41-50 age categories 11 percent. The respondents comprised employees such as General Management officers 4 Percent, Executives 21 Percent ,Supervisor 38 percent, Supporting staff 28 Percent. 1-5 years experienced employee in 65 Percent, 6-10 years experienced employees 57, 11-15 years experienced employees 26 percent, Above 20 years experienced employee 9 Percent.

The logistics industries' employee demographic profiles are examined. To learn about the HR practices of shipping corporations, primary data from 140 respondents from four shipping companies that all employ Indians as officials was analysed. Table 1 displays the demographics of the entire sample.



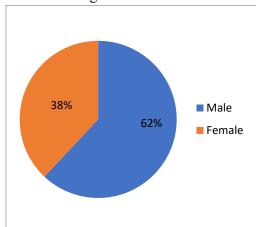


Figure. 4 Deignation

Figure.3 Age

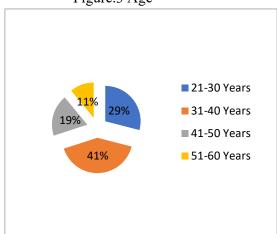
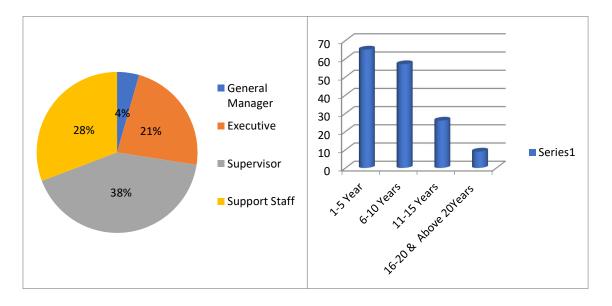


Figure. 5 Experience



The impact of the administration of human resources on the operations of private organisations is an important subject since it deals with the obstacles that prevent scientific research. The section starts off by giving a general overview of the participants. The findings of the research are predicated on the results of employee survey replies. The reliability assessment of the current study is shown in table (2). The impact on organisational performance in the logistics industry was examined using four distinct HR factors as independent variables. The four items used to measure Recruitment for workers were found to have a Crohnbach's alpha of 0.76 > 0.6, as same five variables = 0.76 > 0.6 in terms of training and development, which indicates that the four to measure the value of training and development was trustworthy for this study. The five variabale were find out values work safety were found to have a Crohnbach's alpha of 0.77> 0.6 which indicates that they were dependable for the current study. The five variables used for assessing performance appraisal were found to have a Crohnbach's alpha of 0.83 > 0.6, which indicates that they were dependable for the present research.., which indicates that they were dependable for the purpose of this research.. Finally, it were covered that the analysis for viewed variables for organisational performance was determined to be = 0.79 > 0.6, indicating that the six standards used to gauge decentralisation and Managed phrases were trustworthy for this study. Consequently, the seven criteria that were utilised to gauge organisational effectiveness were valid for the present study.

Table.2 Reliability analysis

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Items	Alpha	Number of items			
Recruitment	0.76	5			
Training and Development	0.89	8			
Job Security	0.77	5			
Performance appraisal	0.83	7			
Organisational Performance	0.79	5			

Source: Primary Data

**Table.3 Pearson Correlation Coefficient** 

HRM Practices	Organisational Performance
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Recruitment	Pearson Correlation	0.463		
	Sig. (2-tailed)	0.00		
	Pearson Correlation	0.423		
Training and Development	Sig. (2-tailed)	0.00		
	Pearson Correlation	0.431		
Job Security	Sig. (2-tailed)	0.00		
	Pearson Correlation	0.324		
Performance Appraisal	Sig. (2-tailed)	0.00		
Correlation is insignificant at the 0.01 level (2 tailed).				

# **Source: Primary Data**

Pearson's Correlation Coefficient between variables is shown in Table (3). It was discovered that Recruitment have a strong link with organisational Performance (r=0.463) \*\*, p.01). Training and development was discovered to have a substantial connection (r=0.423\*\*, p.01) along The effectiveness of an organisation. It was discovered that third practise is substantial association (r=0.431 \*\*, p.01) with and OP, also that Performance appraisal and self-cordinating teams have a similar relationship (r=0.324 \*\*, p.01).

**Table. 4 Regression Model** 

Model Summary					
Model	R	R Square	Adjusted R Square	Std. The error in the Estimate	
1	0.779 <sup>a</sup>	0.637	0.643	1.04769	
a. Predictors: (Constant)Recruitment, Training and Development, Performance Appraisal,					
Job Security,					

Coefficient					
	Unstandardized		Standardized	T	Sig
	Coefficient		Coefficient		
	В	Std. error	Beta		
Constant	4.729	1.890		2.119	0.035
Recruitment	0.489	0.444	0.95	2.575	0.012
Training and	0.479	0.459	0.033	1.616	0.141
Development					
Job Security	0.439	0.450	0.076	0.1521	0
Performance Appraisal	0.444	0.464	-0.275	0.423	0.681
Dependent Variable: Organisational Performance.					

# **Source: Primary Data**

Organisational Performance = (4.729)+(0.489)Recruitment + (0.479)Training and development + (0.444)Performance Appraisal + (0.439) Job Security

The four HRM practices were independent variables in the regression models, while organisational performance were entered as a dependent variable. It was discovered that

Recruitment, Training and Development, Job Secruity and Performance appraisal significantly predict organisational performance.

# **Findings**

The current research desired to investigate the term between HRM practices and OP. The eavalution of hypothesised that the HRM practise selected four practice are positively correlated with organisational successWhile research has shown that hiring, performance reviews, and training all significantly affect overall performance, it has also shown that job security positively affects OP.

# H1: The effectiveness of an organisation performance is favourably positively correlated with Recruitment.

It was determined that Recruitment was very positively correlated with organisational performance after the claim that selective hiring is favourably correlated with organisational performance was rejected. Recruitment is a key strategy for increasing productivity. Logistics Industry and assumed to be choosing and luring the right personnel will increase workers' productivity, improve the employee performance of the organisation, and help lower turnover.

# H2: Organisational performance is positively related with Training and Development.

The training and development has a significant relationship with organisational performance. The success of a firm is determined by human resources rather than physical resources and how it is highly recommended to develop a firm's investments in training to provide superior knowledge, features, and expertise to employees rather than their rivalry relationship between training and organisational performance. The design of training is critical to organisational performance as well as employee performance.

# H3: The performance of an organisation is favourably correlated with job security.

Because the p value was less than 0.05, The relationship between job security and organisational performance. This result found that job security were moderately Correlated be a crucial predictor for enhancing organisational performance.

## H4: Performance appraisal is related with organisational performance favourably.

Performance appraisals were positively to be related to organisational performance. This finding is consistent that performance appraisal practices are positively associated with organisational performance. There is also a considerable association between the performance appraisal and employee performance structure of organisational performance.

# **Suggestion:**

Ensure that employees have a clear understanding of their roles, responsibilities, and performance expectations. Provide them with job descriptions and performance objectives. Training and development are crucial for enhancing employee skills, knowledge, and overall performance. Encourage ongoing learning and skill-building. Conduct regular performance appraisals or reviews. Use these meetings to discuss progress, address concerns, and set new goals. the performance appraisal process is essential for fostering employee development, motivation, and overall organizational success. Here are some ways to enhance the performance appraisal process Goal Alignment, self assessment, Clear evalution, Review adapt For employees who are consistently underperforming, consider implementing a performance improvement plan. This plan should have clear goals and timelines for improvement.

#### **Conclusion:**

The results of the study's analysis show that HR practices may significantly increase an organization's productivity and efficiency, and the majority of logistics companies have favored the use of organizational practices since they offer opportunities for future business decision-making. As the managers of logistics organizations had recognized the potential of practice as identifying key drivers in business decision making, it follows that elements identified in organizational practices would lead organizations to achieve data-driven results and a sustainable future. It also aimed to determine the four factors those with this involvement in human resource management impact. Finally, the study sought to demonstrate with regard to Human resources management, any suggestions or tactics practises being examined that can improve or increase the effectiveness of the logistics industry, especially in Cochin is in India.

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